# **Management Policies** and Financial Data

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### **Management Policies, Operating Results and Financial Status**

### **Management Policies**

### **Basic Management Policy**

ROHM believes added values created by the company's performance should be allocated to all stakeholders; including shareholders, employees, and local communities in appropriate proportions as well as allotment of retained earnings for business investment and increased competitive strengths. To pursue this objective and to establish an extensive and continuous value, it is essential to obtain the understanding and cooperation of all who have stakes in the company's performance. Making ROHM stocks more attractive to investors has been one of the highest priorities of the company's management.

It is based on these considerations that ROHM has committed itself to developing market-leading products, including high-value-added system LSIs for digital information technology and mobile electronic equipment, which are expected to undergo rapid growth, along with optical devices, another area with considerable growth potentials. As another fundamental policy, ROHM also pursues the enhancement of cost competitiveness through optimal utilization of its distinctive production technologies and consequently lead the world electronic component market.

### **Basic Policy on Distribution of Profits**

In light of comprehensive considerations given to various factors; including business performance, financial position, and expected demand for funds to increase business investment aimed at improving corporate value, ROHM will continue with its current measures and policies to meet shareholders' expectations in distribution of profits. Specifically, by keeping the dividend rate consecutive in consideration of the consolidated dividend payout ratio, while implementing flexible return-improvement measures such as treasury-stock purchases in light of cash-flow conditions, intending to improve the total return ratio.

For ROHM to sustain its growth and improve its performance in the semiconductor industry, the market with expected medium to long term growth is essential to have product development capabilities that outperform other manufacturers and simultaneously enhance cost competitiveness. With the accelerated sophistication of development and manufacturing technologies, which serve as core factors in such competitions, funds required for investment in R&D and production facilities in the Company's core business areas—semiconduc-

tors and optical devices—are increasing each year. In order to make appropriate and prompt investment aimed at retaining and strengthening ROHM's international competitiveness and growth potential in the dynamic semiconductor industry, it is imperative to constantly maintain ample reserve funds. Specifically, the company believes that it will be increasingly necessary to make large-scale investments in construction of production lines for large-diameter 300mm wafers, 90nm or smaller, ultra-fine processes, and optical devices. To extend ROHM's corporate value over time and to perform joint tasks or acquire Japanese and overseas companies, ROHM intends to use retained earnings in the best effective manner with prospects of synergy impacts on its business.

### **Policy on Changes in Minimum Trading Lot Size**

ROHM reduced the minimum trading lot size of its shares from 1,000 to 100. This change produced positive results, as the number of shareholders has increased rapidly since then.

Decision in further reduction of the minimum trading lot size is subject to careful examination of the factors involved, including cost-benefit performance and the liquidity of shares.

### **Referenced Corporate Performance Indexes**

ROHM is making continued efforts to ensure its earning power by taking various steps, including the development of new products while reinforcing its sales operations. ROHM appends importance to indexes representing the rate of return, such as EBITDA\*, as well as asset turnover ratio and business investment efficiency.

# \* EBITDA (Earnings Before Interest, Taxes, Depreciation, and Amortization)

An index obtained by adding interest expenses and depreciation to income before income taxes and minority interests. This index is commonly used to compare corporate earnings internationally.

### Medium- to Long-term Corporate Strategies

Amidst the anticipated expansion of the electronics market over the medium to long term in parallel with the progress of the highly sophisticated information society, international competition is expected to intensify mainly due to widening fluctuations in demand, mandating realignment of the industry, and the shakeout of non-competitive businesses.

To ensure stable growth and a strong and well-balanced financial position under such circumstances, a range of mea-

sures should be taken. These include development of creative and high-value-added products utilizing world leading advanced technologies, enhancement of cost competitiveness, establishment of a global production and distribution network that conveys high customer satisfaction in both domestic and overseas markets, and strengthening technical support and service systems for customers. An integrated developmental production system, development of custom-designed products, higher levels of quality, and above all, persistent efforts to formulate implementation measures in these respects, hold unequivocal importance to ROHM.

To elaborate more specifically, ROHM is increasing R&D personnel and strengthening the corporate operations in digital and digital/analog integrated technologies. In addition to its original REAL SOCKET design system used to develop complicated, high-performance system LSI circuits, ROHM has newly developed REAL PLATFORM which cuts design lead-time and speeds up the development of system LSI circuits. With these innovative technologies, ROHM aims at satisfying various customer needs, including the supply of larger-scale and higher-performance system LSI circuits in shorter cycles, particularly in the markets for digital home appliances and information and communications equipment. We are also committed to the development of optical devices, including laser diodes and LEDs that use zinc oxide as the main material. Demand for both of these products is expected to grow rapidly in the markets of next-generation, high-density optical discs and optical communications technologies. Organic electroluminescence displays, which are attracting attention as next-generation displays, are another product ROHM is committed to. In addition, ROHM intends to upgrade its high-quality, high-reliability product lines to satisfy needs from automobile-related markets that are increasing electronic content.

ROHM's bases for technological enhancement include the Yokohama Technology Center, Optical Device Research Center, and the LSI Test Technology Center, which are located at the headquarters premises. These bases reinforce the inhouse R&D system for further growth in the future.

ROHM is also in providing product-related suggestions and technical support to its customers worldwide. To increase contributions to the development of next-generation technologies, ROHM is actively involved in a wide range of joint R&D projects, including comprehensive industrial-academic collaboration alliances with Kyoto University and other

leading institutions; joint efforts with the Semiconductor Industry Research Institute of Japan—a think-tank for the Japanese semiconductor industry; and participation in other Japanese national leading-edge R&D projects, ASCA (Advanced Semiconductors through Collaborative Achievement) and MIRAI (Millennium Research for Advanced Information Technology), both of which integrate the expertise of academic, industrial, and governmental circles. ROHM is also promoting partnerships with other companies wherever necessary to complement its technologies and consequently improve the efficiency of R&D activities.

Regarding the organization of its production system, ROHM is aggressively improving cost competitiveness and reinforcing the corporate supply system capable of handling a worldwide market. More details in this area concerns the front-end process of semiconductor production, where the company is adopting larger-diameter wafer processes, such as the 300mm wafer process. For the back-end sequence, ROHM is vigorously shifting production to overseas plants, including those in Thailand, the Philippines and China, while upgrading the overseas plants. ROHM's existing domestic plants are clearly positioned as "mother" plants for the construction of the ROHM Group's production network, with the focus on further accumulation of production technologies. Such production technologies established by domestic plants will then be shared with overseas plants to manufacture and supply ROHM's high quality products throughout the world.

Through focusing on quality first and foremost not only in the manufacturing division but also in the field of technological development, including LSI circuit design and manufacturing technologies, ROHM will extend company-wide efforts to enhance the reliability of its products. ROHM is also determined to produce components such as wafers, photomasks and lead frames in-house. Developing products inhouse that exceed competitors' products in quality and reliability will reduce lead-time and ultimately improve international competitiveness.

ROHM continues in its efforts to achieve efficient management and swifter decision-making processes throughout the entire ROHM Group. In general, ROHM plans to restructure and integrate cooperative organizations in and outside of Japan, expanding its market share in the growing global markets. As an example, ROHM plans to strengthen its sales system in China.

### **Management Policies, Operating Results and Financial Status**

To contribute to environmental conservation, ROHM Group as a whole continues to make progress with establishing and implementing an environmental management system based on ISO 14001 standards. ROHM environmental conservation activities include the development of low-power-consumption, energy-saving products, as well as efforts to promptly attain zero emission goals through the promotion of recycling waste and support of "green" procurement and supply at all production bases in Japan and overseas. ROHM is implementing a tree-planting project as part of the fight against global warming. ROHM has already completed the actions necessary to satisfy the industry leading RoHS Directive, the environmental conservation regulations that will take effect in 2006 in Europe.

### **Priority Issues**

As the electronics industry is expected to grow in the medium to long term due to the increasing demand for digital home information equipment and more sophisticated automotive electronic control systems, technological competition and price conflicts are also intensifying continuously on a global scale. This increasingly intense condition mandates a constant supply of internationally competitive products through innovative, high-quality processes and technologies, and continuous cost-reduction efforts.

Under these circumstances ROHM has committed itself to improving its business performance. Such improvements materialize through development of high-value-added products and technologies in anticipation of future customer needs, higher quality and reliability standards, enhancement of production and marketing systems, and thorough streamlining and cost-effective measures throughout the entire Group.

### **Basic Policy and Measures for Corporate Governance**

#### (1) Basic policy concerning corporate governance

It is demanded that corporate governance functions effectively today. ROHM believes that corporate management and actions must be fair, unbiased and transparent. This belief is founded on the idea that a company is an entity supported by all the stakeholders including shareholders, customers, local communities and employees. In this respect, ROHM regards the establishment of corporate governance as an extremely important issue.

Based on the above understanding, and in consideration of all who have stakes at the company's standing, ROHM conducts its business actions by giving top priority to the improvement of its corporate value.

### (2) Updates on the performance of corporate governancerelated actions

In the semiconductor industry, the conditions surrounding corporate management frequently changes. At ROHM, the Directors, who are well-informed of the Company's businesses and technologies, have executive power and supervise each other. ROHM believes that, under such severe business conditions, such a flexible and dynamic management system is the most effective. As a supervising function on the company's executive system, ROHM retains the conventional auditing body based on the idea that management organization is sufficiently strengthened and empowered by the corporate audit system.

For the Board of Directors to have sufficient discussion and make adequate and swift decisions, the number of Directors is a mere ten or below. Having a Board of Directors of the proper size enhances its functionalities. (Note: All directors are members of the company.)

To oversee the executive members and enhance the auditing functions, ROHM has five corporate auditors who do not have any affiliation with the company. The auditors are committed to building a fair management supervision system through legally stipulated audits.

In addition to corporate auditors, ROHM also has the Internal Audit Division, which is directly supervised by the President. The Division has three members, one of whom functions as head of the Division. The Division audits individual in-house divisions to check for operational compliance with in-house rules and regulations and ensures that corporate governance is followed throughout the entire company.

To secure the timely disclosure of corporate information and the fairness of financial reports, ROHM directs all the divisions of the Company and affiliated companies to control information comprehensively, based on internal guidelines (e.g. insider-trading prevention control regulations, confidential-information control regulations, etc.). ROHM also distributes action guidelines to company employees and holds in-house lectures, thus educating and informing employees, thereby ensuring proper information control and timely and adequate information disclosure.

In ROHM's auditing procedure, the corporate auditors attend major management meetings such as those of the

Board of Directors, the corporate auditors and the Internal Audit Department-who audits the individual divisions of the Head Office and domestic and overseas affiliates. Through meetings, management teams and inspecting documents and reports, the reviewing procedure ensures total compliance of the Directors and other executive members with laws and regulations. Such inspections examine preparedness of the whole Group's internal control system, and protect company assets through compliance with internal mandates.

Each organization, based on the characteristics of the risks it faces, addresses each individually. For certain risks that require professional knowledge, committees are established to deal with them, in order to preclude or minimize the impacts of the risks if unavoidable.

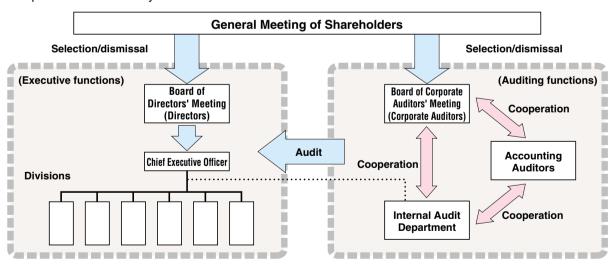
All auditing bodies—corporate auditors, the accounting auditors, the corporate auditors, the Internal Audit Department—hold regular meetings and exchange information and opinions proactively. Sharing the information they obtain through their respective auditing operations enhances overall auditing operation.

Concerning accounting audits, ROHM is in contract with the auditing organization Deloitte Touché Tohmatsu, and has its accounting audited based on special applicable commercial laws as well as the Security Exchange Act. ROHM has established an environment where the organization can perform audits from a fair, unbiased position as a third party.

In addition to the above, ROHM is committed to disclosure of information so as to ensure a fair and transparent management. A wide range of information disclosure initiatives are carried out by the Company in this context, including holding information sessions for research analysts, fund managers and other institutional investors, as well as disclosing financial information on the Internet.

ROHM is also committed to performing its social responsibilities for sustainable development as a corporate citizen. Specifically, the Company is performing various activities to retain and improve good relationships with society and local communities such as donating research equipment to universities and proactively dispatching employees to local volunteer activities.

### <ROHM Corporate Governance System>



(3) Personal relations, capital relations, business relations, or other relations of interest among the Company, the outside board members of the Company, and the outside corporate auditors

As mentioned previously, ROHM has no outside board members. The five outside corporate auditors have no personal or business affiliation with the Company that might influence the independence of the audits.

# (4) Efforts for the improvement of the Company's corporate governance in the past year

As part of continued efforts for improving corporate governance, the company committed itself to educational activities for the improvement of corporate moral. For example, the

### **Management Policies, Operating Results and Financial Status**

Company organized an employee education program to ensure compliance with laws and regulations. To ensure compliance with the revised Subcontract Act, ROHM prepared a manual and held lectures targeted at those in management positions of the Group companies in Japan, including ROHM and subsequently educating and informing the employees. In addition, in response to the enforcement of the Law concerning the Protection of Personal Information, ROHM established a Privacy Policy, and is actively working on the improvement and reinforcement of corporate organization for information control.

### **Operating Results and Financial Status**

# 1. Operating Results Review for the Year Ended March 31, 2005 Overall review of results of operations

In the fiscal year ended March 31, 2005, the world economy stayed strong in the first half because of a continued modest uptrend, but in the second half, the soaring cost of crude oil and other raw materials adversely influenced production and consumer activities, turning the economy into a downtrend. The Japanese economy also remained steady in the first half, supported by a recovery in consumer spending, but in the second half, the recovering economy entered a sluggish phase, due to increases in material prices, bad weather and natural disasters affecting consumer spending and production.

In the electronic component industry, the market of consumer appliances, including digital audio/visual equipment such as thin profile TVs and DVD recorders, recovered healthily in the first half of the year, supported mainly by the demand yielded by the Athens Olympic Games. However, the demand related to the Olympic Games disappeared after summer, and the market, especially the consumer appliance market, entered an adjustment phase. In addition, the adjustment of production of mobile phones in China and general price reduction caused by intensified competition adversely affected the market, which made a sudden downturn from the autumn.

Regarding individual regions, the market for consumer appliances in Japan, especially digital audio/visual equipment, remained strong in the first half. After the summer, however, the economy entered an adjustment phase. In other Asian countries, the consumer appliance market remained steady, supported by the demand related to the Olympic

Games. After the summer, however, the production of products such as digital audio/visual equipment started to be adjusted and the market related to personal computers became stagnant. The conventional audio/visual equipment market remained weak and the production of mobile phones in China was adjusted, so much that the economy made a rapid downturn after the autumn. In the U.S., the market related to automobiles was relatively steady; however, production continued to be shifted to Asian countries, and the economy remained in a severe condition. In Europe, higher-performance mobile phones became more common, but the demand for them did not grow as expected and their production was adjusted. As in the U.S., production was shifted from Europe to Asian countries, making the market stay sluggish generally.

Under these circumstances, ROHM Group continued to streamline manufacturing process lines and committed itself to more efficient capital investment, while pouring efforts to research and development of new products. In manufacturing, we were engaged in building a 300 mm wafer process and started to use the process for mass production. To ensure product reliability that is far better than that of competitors in the industry, we also committed ourselves to internal production of materials, including wafer materials, photomasks\*1 and lead frames\*2. The Company also continued the shift of domestic production lines to overseas plants such as in Thailand, the Philippines and China, and started to build a new plant in Dalian. To satisfy the growing needs for largerscale, higher-performance system LSI circuits for digital home appliances and information and communication equipment, we improved our 0.13 µm ultra-fine production. We were also committed to reinforcing the LSI-circuit development and design system, developing the REAL PLAT-FORM\*3, a development platform that enables us to reduce design lead-time of system LSI circuits, which are becoming increasingly large in scale and high-performance. At the same time, we made efforts to enrich the product lineups, by developing various system LSI circuits for mobile phones and digital audio/video equipment, whose markets are expected to grow further. In discrete semiconductor devices divisions, we increased the lineups and productivity, such as compact package products, power devices\*4 and high-power laser diodes.

As a result of these efforts, ROHM's net sales for the fiscal year ended March 31, 2005, increased 3.8% to ¥369.024 billion from the previous year, and net income were down 29.2% to ¥45.135 billion respectively.

#### \*1 Photomask

A glass plate used to transfer LSI circuit patterns onto silicon wafers.

#### \*2 Lead frame

Frame components, such as pins, for connection between the silicon chips sealed in a package and the board.

#### \*3 REAL PLATFORM

ROHM's original LSI design tool that enables simultaneous LSI hardware design and software design, thus slashing LSI-circuit development lead-time.

#### \*4 Power device

A semiconductor used to control high currents and high voltages. Power devices with higher efficiency and less heat production are considered desirable

### Divisional review of results of operations

#### <Integrated circuits>

ROHM's sales of integrated circuits for the fiscal year ended March 31, 2005 increased 2.3% to ¥159.022 billion.

For sales used in home appliance segment, the sales of system power-supply LSI circuits and system motor-driver LSI circuits for small equipment such as DVD recorders and digital still cameras grew in the first half, because of the growth of the digital audio/visual equipment market. During the summer, production entered a downtrend, and the market entered a seasonal adjustment phase after autumn, especially for the products for digital still cameras, resulting in sluggish sales. Sales for conventional audio/visual equipment, such as portable CD players, were also sluggish.

For sales in mobile phones, inventory adjustment was performed in China. However, mobile phones became increasingly high-performance in overseas markets and the market for third-generation mobile phones grew in Japan. As a result products for use in mobile phones, especially new products such as LCD-driver LSI circuits, image-processing LSI circuits and sound-generator LSI circuits sold well. The new products such as CCD camera power-supply LSI circuits also contributed to the strong sales. We made efforts to increase sales in the Asian region and reinforced customer support operations in Taiwan and Shanghai.

For products targeted at personal computers, orders for silent single-chip system LSI circuits for notebook PCs and power-supply LSI circuits for writable DVD drives increased. But since the entire market of PC peripherals such as optical disc drives was sluggish along with increasingly intense competition the total sales closed weakly.

For production operations, we were committed to improving production efficiency, quality and reliability further in domestic plants for the back-end process, while reinforcing the operations of producing high-quality, high-reliability products in overseas plants. We also enhanced the production lines of compact, thin packages for mobile phones.

In the front-end process, we proceeded with switching the production of wafer materials, photomasks, lead frames and other related materials to in-house production. This move ensures quality that is much better than competitors' products while reducing lead-time. For cost reduction, we started the full-scale operation of 300 mm wafer process line. We also made efforts to upgrade the process of 0.13 µm ultra-fine process for products used in the digital audio/visual equipment market.

For function modules, an increased number of ultra-miniature IrDA\*5 communication modules were adopted in the domestic mobile-phone market. We made cost-reduction efforts, such as relocating production sites to China and using more locally produced materials.

Concerning general-purpose LSI circuits, our original double-cell (W-CELL) system-based EEPROM increased its market share, contributing to sales increase.

#### \*5 IrDA

An infrared data communications standard commonly used in laptop computers, mobile phones, PDAs etc.

### <Discrete semiconductor devices>

ROHM's sales of discrete semiconductor devices for the fiscal year ended March 31, 2005 increased 2.0% to ¥141.788 billion.

Thanks to the demand generated by the Athens Olympic Games, we were actively committed to enriching the product lineups of power transistors and power diodes for digital audio/visual equipment such as thin profile TVs and DVD recorders in the first half, achieving strong sales performance. However, in the second half, the electronics market became stagnant, and the sales performance of products such as small-signal transistors decreased. The price reduction also influenced the sales.

For laser diodes, due to intensifying price competition in the market of components for portable CD players, the sales

### **Management Policies, Operating Results and Financial Status**

of conventional products stayed stagnant. However, in high-power laser diodes used for writing on CD-RW\*6 and DVD recorders, the Company increased its share steadily. We began development of new products, such as high-power dual-wavelength laser diodes.

In the LED area the sales of white LEDs grew steadily mainly due to mobile phones applications in the first half, but since in the second half, the mobile-phone market entered an inventory adjustment phase, the number of incoming orders decreased.

For the production system, ROHM TSUKUBA CO., LTD. started full-fledged operation, increasing the front-end process production capacity of MOS FETs\*7, which are expected to increase in demand in such segments as the power-supply equipment market. On the other hand, for the back-end process, we proceeded with the shifting of lines to overseas plants to reduce cost.

#### \*6 CD-RW

A compact disc on which data can be rewritten any number of times.

#### \*7 MOS FET

Metal-oxide semiconductor field-effect transistor, featuring low power dissipation.

### <Passive components>

ROHM's sales of passive components for the fiscal year ended March 31, 2005 decreased 4.0% to \(\frac{1}{2}\)3.61 billion.

ROHM directed its efforts to the development of new lines of high-value-added products, including high-reliability products for automotive electronics equipment, ultra-miniature products, compound products, high-accuracy products and high-capacity products. We began further enrichment of our product lineups. Nonetheless, since demand for products used in mobile phones and personal computers was sluggish and sales prices dropped due to intensified competition in overseas markets, the sales of these products were not brisk. To deal with the growing price competition, we made more cost reduction efforts, continuing to shift production to overseas plants and streamlining operations.

#### <Displays>

ROHM's sales of displays for the fiscal year ended March 31, 2005 increased 22.0% to ¥44.604 billion.

Sales figures for printheads, image sensor heads for multi-

function printers\*8 and printheads for miniaturized printers, including for POS (Point-of-Sale) systems and others, remained very agile.

The sales of LCD modules, mainly those applicable to mobile phones, increased the market share.

Concerning camera modules, the market expanded steadily for application to mobile phones. During and after the autumn, mobile-phone inventory adjustments in China influenced the sales; nonetheless the sales experienced an increase. shifting production lines to overseas plants was implemented in this field too.

#### \*8 Multifunction printer

A printer capable of performing multiple functions besides printing, such as copying, faxing, scanning etc.

#### 2. Analysis of Financial Status and Operating Results

### (1) Business Performance Report

The sales for the fiscal year ended on March 31, 2005 were \\pm 369,024 million yen, up 3.8% from the previous year. However, because the sales price per product lowered and due to the expenses and operational cost related to maintenance and new introduction of manufacturing processes, the ratio of gross income to sales deteriorated 5.1 points. R&D cost and outgoing donation increased, the corporate enterprise tax increased due to the newly introduced factor-based tax system, and selling, general and administrative expenses increased \(\pm 5.570\) million from previous year, resulting in the business profits of \(\pm 76,054\) million, down 19.5% from the previous year.

In the previous year, ROHM recorded a foreign currency exchange loss of \(\frac{\pmathbf{\frac{4}}}{5,529}\) million, as well as a loss of \(\frac{\pmathbf{\frac{2}}}{2,205}\) million from the cost of shifting the employees' pension plans to the defined contribution pension plans, while an income of \(\frac{\pmathbf{\frac{4}}}{10.9}\) billion occurred as a result of returning to the Government the portion of the pension funds that the Company had collected on behalf of the Government, resulting in an increase in income before income taxes and minority interests. In this year, the Company made a profit of \(\frac{\pmathbf{\frac{4}}{333}}{33}\) million from exchange gains, while a loss of \(\frac{\pmathbf{\frac{7}}}{7,934}\) million occurred in relation to early retirement, resulting in a decrease in income before income taxes and minority interests.

As a result of these conditions, the current net income decreased 29.2% from the previous year to ¥45,135 million.

The ratio of corporate taxes paid decreased 0.7 points from the previous year.

### (2) Financial Position

As of March 31, 2005, total assets amounted to ¥867.323 billion (up ¥20.523 billion from March 31, 2004); total liabilities, ¥127.653 billion (down ¥2.914 billion); minority interest, ¥341 million (up ¥46 million); and total shareholders' equity, ¥739.329 billion (up ¥23.391 billion).

The status of cash flow for the fiscal year ended March 31, 2005 is as follows:

Net cash provided by operating activities increased \\ \preceiv 13.553 billion from the previous year. This is primarily because the income before income taxes and minority interests decreased \( \preceiv 30.228 \) billion, because cash inflow related to accounts receivable increased \( \preceiv 11.538 \) billion, and because the corporate taxes paid decreased \( \preceiv 27.636 \) billion.

Net cash used in investing activities decreased \$15.292 billion from the previous year, primarily because of an increase of \$20.692 billion due to decrease in time deposits and because of the increase in the cash outflow in the amount of \$33.533 billion resulting from the acquisition of tangible fixed assets.

Net cash used in financing activities decreased ¥27.008 billion from the previous year, primarily because the spending increased ¥19.882 billion due to the treasury-stock purchases and because dividend payments increased ¥7.126 billion.

As a result, total cash and cash equivalents showed a decrease in the amount of \(\xi\)21.603 billion, so that the balance for this fiscal year amounted to \(\xi\)288.975 billion.

### 3. Risks Concerning the Company's Businesses

The following are the risks that may have a great impact on the Company's financial status and operating results:

### (1) Risks Associated with Market Changes

The semiconductor industry and electronics component industry are subject to sharp, abrupt changes in market conditions, as end set manufacturers may adjust production according to the sales conditions of electronic products and competition in prices and technology development with rival companies. Prices are especially susceptible to a sudden drop according to supply-demand relationship, the pricing strategies of other companies, and other factors. Such price changes may adversely influence the statements of income in regard to maintaining or increasing sales.

#### (2) Exchange Risks

ROHM has development bases, manufacturing bases and sales bases around the world. The financial statements prepared in local currencies are translated into Japanese yen to prepare the consolidated financial statement. Therefore, even

if the values in the local currencies are the same, the profits and losses on the consolidated financial statement may be different because of the exchange rates at the time of translation.

The Group produces products in Japan and other Asian countries and sells them in Japan, other Asian countries, the Americas and Europe. Because different currencies are used between production bases and sales bases, we are influenced by exchange rate fluctuation. Generally, a strong Japanese yen adversely influences our business performance, while a weak yen has favorable influence.

#### (3) Risks of Product Defects

The Company places the top priority on quality persistently, as stated in the Company Mission, and we produce products under severe quality control. However, this does not guarantee that we never produce defective products or that we will never be liable to pay for product losses by a buyer. If a buyer makes a claim for losses with regard to our products, our statements of income may be adversely influenced.

### (4) Legal Risks

To manufacture products distinguished from the products of other companies, we develop various new technologies and know-how, and produce and sell products worldwide based on such original technologies. We have a specializing division that strictly supervises in-house activities to ensure that the technologies and know-how the Group uses do not infringe the intellectual property rights of other companies, such as patent rights. In addition, to conserve the environment, protect health and ensure safety, we comply with all the relevant laws and regulations in all the fields we do business in, monitoring gas emissions, drainage, harmful-material utilization and handling, waste treatment, and soil/underground water pollution. However, we may shoulder legal responsibilities in this respect, because of a difference in views among those concerned or unexpected events, possibly having an adverse influence on the statements of income.

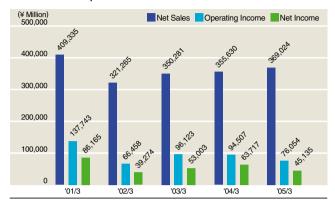
#### (5) Natural Disasters and Geopolitical Risks

The Group performs development and manufacture activities in Japan and seven other countries and we have production lines located at different bases as a measure against these risks. However, we may suffer damage due to earthquake, typhoon, flood and other natural disasters, or political uncertainty or international conflict. If these events prevent us supplying products to customers, our statements of income may be adversely influenced.

### **Five-Year Summary**

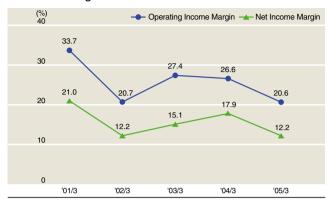
### **Results of Operations**

### 1. Results of Operations



The Company's business remained strong in the first half of the year, mainly in the area of electronic components for the consumer equipment market, supported chiefly by the demand driven by the Athens Olympic Games. However, with the market entering the correction phase, also affected by mobile phone production adjustments in China and declined sales price per product, the electronic component market made a sharp downturn in the second half of the year. A strong yen against the dollar also adversely influenced income.

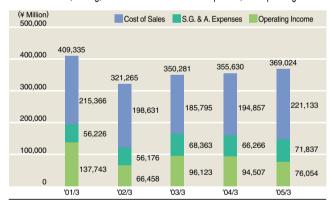
### 2. Income Margin



Operating income margin declined due to increased temporally costs related to the shifting of facilities to overseas and declined sales price per product. Net income margin also declined, because a loss occurred in relation to the early retirement program, which was accounted for as an extraordinary loss.

### Cost of Sales, Selling, General and Administrative Expenses, and Operating Income

#### 1. Cost of Sales, Selling, General and Administrative Expenses, and Operating Income

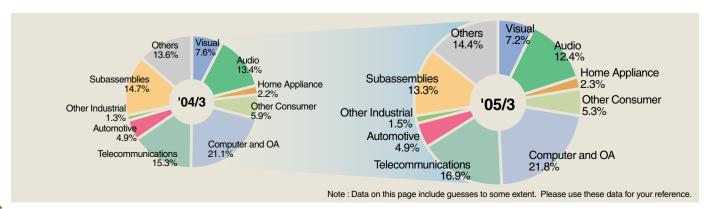


#### 2. Cost of Sales and Selling, General and Administrative Expenses to Net Sales



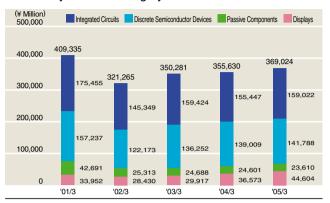
Despite the sales growth, operating income declined due to an increase in cost of sales resulting from rises in manufacturing expenses and labor costs, as well as to an increase in selling, general and administrative expenses, including research and development costs.

### Sales by Application



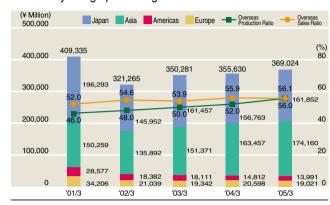
### Sales

### 1. Sales by Product Category



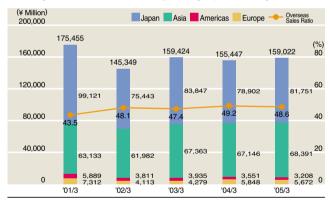
In the integrated circuits category, sales of LSIs for mobile phones, such as LCD driver LSIs, increased. In the area of displays as well, camera modules, image sensor heads and printheads sold favorably.

### 2. Sales by Geographical Region and Overseas Production Ratio

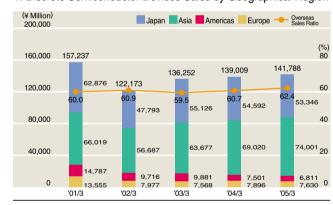


Sales increased in Asia due to an accelerated shift of electronic equipment production to Asia from other parts of the world. Overseas production ratio increased as a result of the Company's enhanced production systems at production bases in Asia.

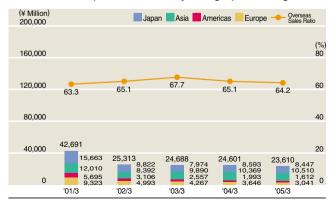
### 3. Integrated Circuits Sales by Geographical Region



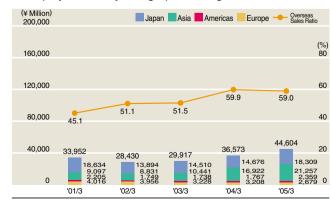
### 4. Discrete Semiconductor Devices Sales by Geographical Region



### 5. Passive Components Sales by Geographical Region



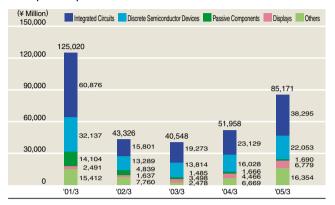
### 6. Displays Sales by Geographical Region



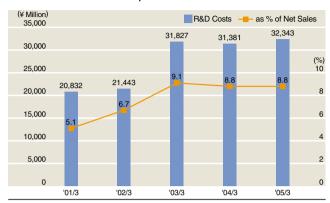
### **Five-Year Summary**

### Capital Expenditures and Research and Development Costs

### 1. Capital Expenditures



### 2. Research and Development Costs

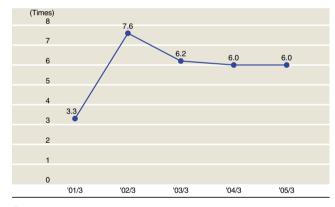


ROHM made active capital investment aimed at meeting the demand from the market and enhancing cost competitiveness, including establishment of a 300 mm wafer process and production capacity enhancement for compact, thin package products. For the back-end process, ROHM proceeded with shifting production to overseas plants, while upgrading the existing overseas plants.

As part of R&D efforts, besides reinforcing the R&D system for further growth in the future, ROHM is improving R&D efficiency by promoting partnerships with other companies and universities to complement its technologies.

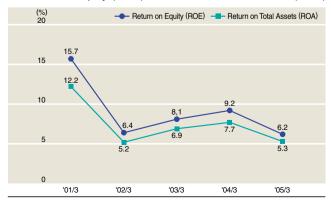
### **Financial Position**

#### 1. Current Ratio



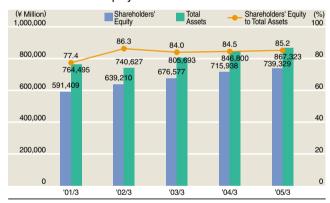
Current ratio remained at almost the same levels as the previous year, with no major changes in current assets and liabilities.

### 3. Return on Equity (ROE) and Return on Total Assets (ROA)



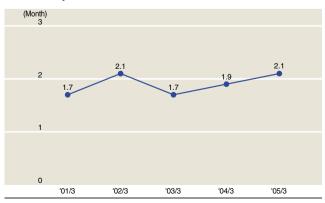
Return on equity (ROE) and return on total assets (ROA) declined due to profit decrease.

### 2. Shareholders' Equity and Total Assets



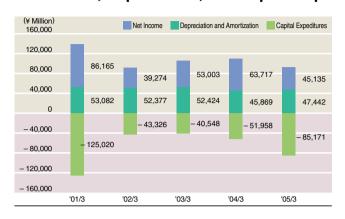
Net income for the fiscal year ended March 31, 2005 was ¥45.1 billion, while the increase from the previous year in shareholders' equity was limited to ¥23.4 billion due to purchase of treasury stock purchases amounting to ¥19.9 billion

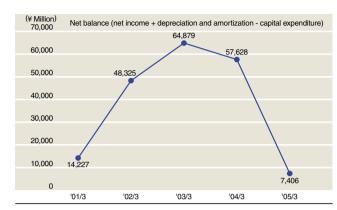
### 4. Inventory Turnover



Inventory turnover period lengthened to 2.1 months due to the increase in inventories.

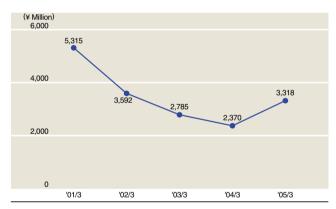
### Net income, Depreciation, and Capital Expenditure

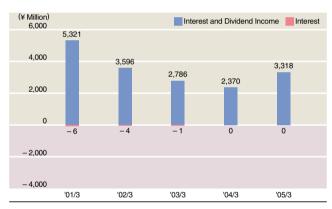




Net balance decreased from the previous year due to net income decrease and capital expenditure increase.

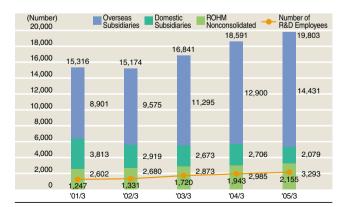
### **Net Financial Revenue**





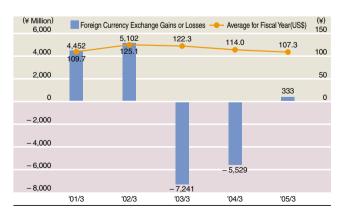
In fund management, ROHM places top priority on safety. The Company recorded a ¥3.3 billion surplus in net financial revenue for the year under review, as a result of an increase in interest and dividend income.

### **Number of Employees**



With the accelerated shift to overseas production, the number of employees increased at overseas production bases, while employees were reduced at domestic subsidiaries as a result of implementation of early retirement programs. The Company is continuing to augment personnel for research and development.

# **Exchange Rate and Foreign Currency Exchange Gains or Losses**

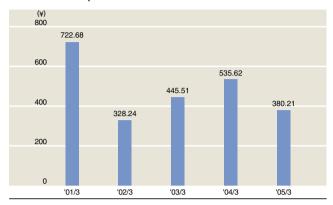


The average yen-dollar exchange rate during the year under review was ¥107.3.

### **Five-Year Summary**

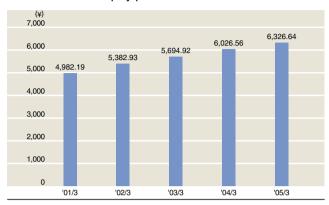
### **Share-related Information**

### 1. Net Income per Share



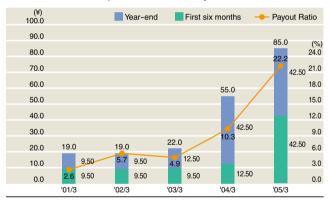
Net income per share decreased by ¥155.41 to ¥380.21 as the Company's net income declined.

### 2. Shareholders' Equity per Share



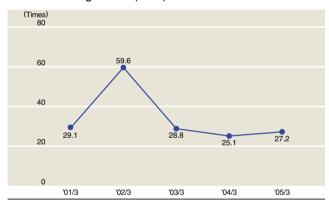
Shareholders' equity per share increased to ¥6,326.64 due to the company showing steady profits each year.

### 3. Cash Dividends per Share and Payout Ratio

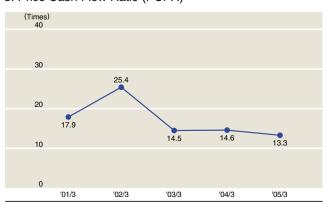


The Company has decided to pay an increased annual dividend of ¥85.00 per share as an effort to increase returns to shareholders, in light of business performance of the fiscal year ended March 31, 2005, expected demand for funds, and other factors.

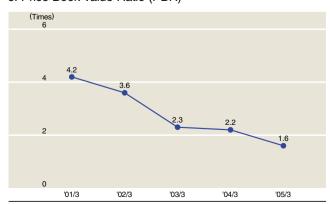
### 4. Price-earnings Ratio (PER)



### 5. Price Cash Flow Ratio (PCFR)



### 6. Price Book-value Ratio (PBR)



### Stock Data

Stock Prices; Quarterly Highs and Lows in Each Year (Osaka Securities Exchange)



### **Notes (Computation)**

- Price-earnings ratio (PER) = stock price (year-end closing price at Osaka Securities Exchange) / net income per share
- Price cash flow ratio (PCFR) = stock price (year-end closing price at Osaka Securities Exchange) / cash flow per share\*

  \*Cash flow per share = (net income + depreciation and amortization) / the average number of shares of common stock (consolidated)
- **Price book-value ratio (PBR)** = stock price (year-end closing price at Osaka Securities Exchange) / net assets per share The computation of net income per share and cash flow per share is based on the average number of shares of common stock outstanding during each year.

The average number of shares of common stock (consolidated) used in the computation for the fiscal year 2005, 2004, 2003, 2002, and 2001 was 118,562 thousand, 118,784 thousand, 118,743 thousand, 118,671 thousand and 118,599 thousand, respectively.

### **Eleven-Year Summary**

ROHM CO., LTD. and Subsidiaries Years ended March 31

	1995	1996	1997	1998	
For the Year:					
Net sales	¥ 241,493	¥ 292,280	¥ 297,790	¥ 335,923	
Cost of sales	153,792	169,365	165,436	163,060	
Selling, general and administrative expenses	40,757	43,031	46,834	56,260	
Operating income	46,944	79,884	85,520	116,603	
Income before income taxes and minority interests	45,030	78,303	89,962	119,486	
Income taxes	23,589	38,055	42,888	56,453	
Net income	22,685	38,199	45,540	60,990	
Capital expenditures	37,895	57,676	38,014	51,607	
Depreciation and amortization	36,074	31,881	37,563	35,088	
Per Share Information (in yen and U.S. dollars):  Basic net income	¥ 214.10	¥ 343.63	¥ 393.56	¥ 521.71	
Diluted net income	198.98	332.22	386.15	517.34	
Cash dividends applicable to the year	19.00	25.00	19.00	19.00	
At Year-End:					
Current assets	¥ 243,194	¥ 282,750	¥ 299,795	¥ 345,045	
Current liabilities	88,193	114,207	103,520	107,399	
Long-term debt	58,308	33,127	12,259	5,064	
Shareholders' equity	236,609	292,249	338,541	401,861	
Total assets	401,265	459,344	479,063	533,825	
Number of employees	13,566	13,739	12,614	12,633	

Notes:

- 1. U.S. dollar amounts are provided solely for convenience at the rate of ¥107 to US\$1, the approximate exchange rate at March 31, 2005.
- 2. Certain reclassifications of previously reported amounts have been made to conform with current classifications.
- 3. Effective April 1, 1997, the Company and certain domestic subsidiaries changed their accounting policy for retirement benefits for directors and corporate auditors from the cash basis to the accrual basis. The cumulative effect on prior year of this change, amounting to ¥1,843 million, was amortized over a period of five years beginning with fiscal 1998.
- 4. Effective April 1, 1999, the Company and its domestic subsidiaries changed their accounting method or adopted a new accounting standard as follows:
  (1) changed their accounting method for employees' retirement plans. The annual provision for retirement benefits was calculated to state the liability for retirement benefits at the amount of the expected benefits at the retirement date, less the fair value of the plan assets. The cumulative effect of this change, amounting to ¥5,076 million, was charged to income and "Income before income taxes and minority interests" was decreased by ¥2,277 million for the year ended March 31, 2000.
  (2) adopted a new accounting standard for research and development cost. The cumulative effect of this adoption, amounting to ¥2,146 million, was charged to income and "Operating Income" and "Income before income taxes and minority interests" were decreased by ¥2,193 million and ¥4,339 million, respectively for the year ended March 31, 2000.
  - (3) changed their accounting method for interperiod allocation of income taxes in accordance with new accounting standards which are based on the asset and liability method. The cumulative effect of the change on interperiod tax allocation in prior years in the amount of ¥8,136 million is included as an adjustment to retained earnings as of April 1, 1999. The effect of this change was to decrease "Net Income" by ¥3,021 million for the year ended March 31, 2000.
- 5. Effective April 1, 2000, the Company and its domestic subsidiaries adopted (1) a new accounting standard for financial instruments, (2) a new accounting standard for employees' retirement benefits, and (3) a revised accounting standard for foreign currency transactions. The effect of these adoptions to the consolidated statement of income was immaterial for the year ended March 31, 2001.
- 6. Effective April 1, 2002, the Company adopted a new accounting standard for earnings per share of common stock. Certain retroactive adjustments of previously reported per share information have been made to conform with current method. Diluted net income per share for 2005 and 2004 are not disclosed because there is no outstanding potentially dilutive securities.

Thousands of U.S. dollars							Millions of yen
2005	2005	2004	2003	2002	2001	2000	1999
\$ 3,448,822	¥ 369,024	¥ 355,630	¥ 350,281	¥ 321,265	¥ 409,335	¥ 360,080	¥ 328,631
2,066,663	221,133	194,857	185,795	198,631	215,366	179,380	185,175
671,374	71,837	66,266	68,363	56,176	56,226	58,358	53,365
710,785	76,054	94,507	96,123	66,458	137,743	122,342	90,091
662,075	70,842	101,070	90,476	68,129	147,059	114,902	93,340
239,879	25,667	37,268	37,479	28,829	60,581	46,469	39,706
421,822	45,135	63,717	53,003	39,274	86,165	66,727	52,235
795,991	85,171	51,958	40,548	43,326	125,020	57,997	49,202
443,383	47,442	45,869	52,424	52,377	53,082	38,759	41,242
\$ 3.55	¥ 380,21	¥ 535.62	¥ 445.51	¥ 328.24	¥ 722.68	¥ 562.97	¥ 443.14
Ψ 5.55	1 300.21	1 333.02	445.30	327.89	721.47	561.63	441.15
0.79	85.00	55.00	22.00	19.00	19.00	19.00	19.00
0.79	03.00	33.00	22.00	19.00	19.00	19.00	19.00
\$ 4,794,299	¥ 512,990	¥ 530,121	¥ 519,996	¥ 445,094	¥ 449,684	¥ 407,524	¥ 341,076
803,402	85,964	88,321	83,681	58,579	136,765	98,477	80,140
					579	678	1,172
6,909,617	739,329	715,938	676,577	639,210	591,409	509,718	452,961
8,105,822	867,323	846,800	805,693	740,627	764,495	648,336	550,432
	19,803	18,591	16,841	15,174	15,316	13,659	12,675

# **Consolidated Balance Sheets**

ROHM CO., LTD. and Subsidiaries March 31, 2005 and 2004

ASSETS	Millio ye		Thousands of U.S. dollars (Note 1)	
	2005	2004	2005	
Current Assets:				
Cash and cash equivalents (Note 3)	¥ 288,975	¥ 310,578	\$ 2,700,701	
Short-term investments (Note 3)	39,538	35,423	369,514	
Trade	93,079	92,508	869,897	
Other	1,722	5,851	16,094	
Allowance for doubtful notes and accounts	(595)	(503)	(5,561)	
Inventories (Note 4)	68,037	61,494	635,860	
Deferred tax assets (Note 8)	12,139	12,425	113,449	
Prepaid pension cost (Note 5)	3,677	4,356	34,364	
Refundable income taxes	1,646	3,560	15,383	
Prepaid expenses and other	4,772	4,429	44,598	
Total current assets	512,990	530,121	4,794,299	
Property, Plant and Equipment:				
Land	64,582	53,968	603,570	
Buildings	156,327	150,282	1,461,000	
Machinery and equipment (Note 10)	395,478	355,761	3,696,056	
Construction in progress	33,182	23,592	310,112	
Total	649,569	583,603	6,070,738	
Accumulated depreciation	(395,610)	(365,976)	(3,697,290)	
Net property, plant and equipment	253,959	217,627	2,373,448	
Investments and Other Assets:				
Investments and Other Assets.  Investment securities (Note 3)	89,785	89,085	839,112	
Deferred tax assets (Note 8)	7,254	5,794	67,794	
Other	3,335	4,173	31,169	
Total investments and other assets	100,374	99,052	938,075	
Total	¥ 867,323	¥ 846,800	\$ 8,105,822	

LIABILITIES AND SHAREHOLDERS' EQUITY	Milli	Thousands of U.S. dollars (Note 1)	
	2005	2004	2005
Current Liabilities:			
Notes and accounts payable:			
Trade	¥ 22,153	¥ 23,432	\$ 207,037
Construction and other	42,328	42,539	395,589
Accrued income taxes	8,874	10,400	82,935
Deferred tax liabilities (Note 8)	477	381	4,458
Accrued expenses and other	12,132	11,569	113,383
Total current liabilities	85,964	88,321	803,402
Long-term Liabilities:			
Liability for retirement benefits (Note 5)	2,792	9,388	26,093
Deferred tax liabilities (Note 8)	38,897	32,858	363,523
Total long-term liabilities	41,689	42,246	389,616
Minority Interests	341	295	3,187
Shareholders' Equity (Notes 6 and 12):			
Common stock - authorized, 300,000,000 shares; issued,			
118,801,388 shares	86,969	86,969	812,794
Capital surplus	102,404	102,404	957,047
Retained earnings	601,689	566,750	5,623,261
Net unrealized gain on available-for-sale securities (Note 3)	2,570	2,673	24,019
Foreign currency translation adjustments	(34,062)	(42,557)	(318,336
Total	759,570	716,239	7,098,785
Treasury stock-at cost	(00.045)	(201)	(400
1,950,553 shares in 2005 and 19,751 shares in 2004	(20,241)	(301)	(189,168
Total shareholders' equity	739,329	715,938	6,909,617
Total	¥ 867,323	¥ 846,800	\$ 8,105,822

# **Consolidated Statements of Income**

ROHM CO., LTD. and Subsidiaries Years ended March 31, 2005, 2004 and 2003

			Thousands of U.S. dollars (Note 1)	
	2005	2004	2003	2005
Net Sales	¥ 369,024	¥ 355,630	¥ 350,281	\$ 3,448,822
Operating Cost and Expenses:				
Cost of sales	221,133	194,857	185,795	2,066,663
Selling, general and administrative expenses (Note 7)	71,837	66,266	68,363	671,374
Total operating cost and expenses	292,970	261,123	254,158	2,738,037
Operating Income	76,054	94,507	96,123	710,785
Other Income (Expenses):				
Interest and dividend income	3,318	2,370	2,786	31,009
Interest expense	333	(5,529)	(1) (7,241)	3,112
of the governmental pension program (Note 5) Loss on transfer to a defined contribution		10,900		
pension plan (Note 5)		(2,205)		
Loss on early retirement (Note 5)	(7,934)			(74,149)
Other - net	<u>(929)</u>	1,027	(1,191)	(8,682)
Total other income (expenses) - net	(5,212)	6,563	(5,647)	(48,710)
Income before Income Taxes and Minority Interests	70,842	101,070	90,476	662,075
<b>Income Taxes</b> (Note 8):				
Current	20,975	26,731	35,281	196,028
Deferred	4,692	10,537	2,198	43,851
Total income taxes	25,667	37,268	37,479	239,879
Minority Interests	(40)	(85)	6	(374)
Net Income	¥ 45,135	¥ 63,717	¥ 53,003	<u>\$ 421,822</u>
Per Share Information (Note 11):		Yen		U.S. dollars
Basic net income	¥ 380.21	¥ 535.62	¥ 445.51 445.30	\$ 3.55
Cash dividends applicable to the year	85.00	55.00	22.00	0.79

# **Consolidated Statements of Shareholders' Equity**

ROHM CO., LTD. and Subsidiaries Years ended March 31, 2005, 2004 and 2003

	Outstanding number				Millions of yen			
	of shares of common stock	Common stock	Capital surplus	Retained earnings	Net unrealized gain on available- for-sale securities	Foreign currency translation adjustments	Treasury stock	Total shareholders' equity
Balance at April 1, 2002	118,687,990	¥ 86,802	¥ 102,237	¥ 455,743	¥ 997	¥ (6,528)	¥ (41)	¥ 639,210
Net income				53,003				53,003
Conversion of convertible debt	111,061	167	167					334
Conversion of convertible debt								
by issuance of treasury stock	4,716			(69	)		83	14
Cash dividends, $\frac{1}{2}$ 19.00 per share				(2,255	)			(2,255)
Bonuses to directors				(321	)			(321)
Net unrealized gain on available-for-sale securities					(288)			(288)
Foreign currency translation adjustments						(12,835)		(12,835)
Purchase of treasury stock							(285)	(285)
<b>Balance at March 31, 2003</b>	118,785,890	86,969	102,404	506,101	709	(19,363)	(243)	676,577
Net income				63,717				63,717
Decrease in retained earnings due to decrease in				,				,
ownership of an associated company				(5	)			(5)
Cash dividends, ¥25.00 per share				(2,970				(2,970)
Bonuses to directors				(93				(93)
Net unrealized gain on available-for-sale securities				,	1,964			1,964
Foreign currency translation adjustments					,	(23,194)		(23,194)
Purchase of treasury stock						. , ,	(58)	(58)
<b>Balance at March 31, 2004</b>		86,969	102,404	566,750	2,673	(42,557)	(301)	715,938
Net income		ŕ	ŕ	45,135	ŕ		` ,	45,135
Reserve for employees' welfare fund				(8				(8)
Cash dividends, ¥85.00 per share				(10,096	•			(10,096)
Bonuses to directors				(92				(92)
Net unrealized gain on available-for-sale securities					(103)			(103)
Foreign currency translation adjustments					,,	8,495		8,495
Purchase of treasury stock						,	(19,940)	(19,940)
Balance at March 31, 2005		¥ 86,969	¥ 102,404	¥ 601,689	¥ 2,570	¥ (34,062)	¥ (20,241)	¥ 739,329

	Thousands of U.S. dollars (Note 1)						
_	Common stock	Capital surplus	Retained earnings	Net unrealized gain on available- for-sale securities	Foreign currency translation adjustments	Treasury stock	Total shareholders' equity
Balance at March 31, 2004	\$ 812,794	\$ 957,047	\$ 5,296,729	. ,	\$ (397,729)	\$ (2,813)	\$ 6,691,009
Net income			421,822				421,822
Reserve for employees' welfare fund			(75	)			(75)
Cash dividends, \$0.79 per share			(94,355	)			(94,355)
Bonuses to directors			(860	)			(860)
Net unrealized gain on available-for-sale securities				(962)			(962)
Foreign currency translation adjustments					79,393		79,393
Purchase of treasury stock						(186,355)	(186,355)
Balance at March 31, 2005	\$ 812,794	\$ 957,047	\$ 5,623,261	\$ 24,019	\$ (318,336)	\$ (189,168)	\$ 6,909,617

# **Consolidated Statements of Cash Flows**

ROHM CO., LTD. and Subsidiaries Years ended March 31, 2005, 2004 and 2003

		Millions of yen		Thousands of U.S. dollars (Note 1)
	2005	2004	2003	2005
Operating Activities:				
Income before income taxes and minority interests	¥ 70,842	¥ 101,070	¥ 90,476	\$ 662,075
Adjustments for:				
Depreciation and amortization	47,442	45,869	52,424	443,383
Amortization of goodwill - net	668	17	(261)	6,243
Interest and dividends income	(3,318)	(2,370)	(2,786)	(31,009)
Foreign currency exchange losses (gains) - net	(1,321)	2,016	4,983	(12,346)
Increase (decrease) in net liability for retirement benefits	(6,000)	(9,129)	1,154	(56,075)
Write-down of investment securities	284	9	803	2,654
Changes in assets and liabilities:				
Decrease (increase) in notes and accounts receivables - trade	716	(10,822)	(901)	6,692
Decrease (increase) in inventories	(5,253)	(12,143)	(7,655)	(49,093)
Increase (decrease) in notes and accounts payables - trade	(1,630)	6,605	570	(15,234)
Other - net	5,036	2,752	(45)	47,065
Sub-total	107,466	123,874	138,762	1,004,355
Interest and dividends - received	3,510	2,569	3,037	32,804
Interest - paid			(1)	
Compensation for expropriation - received	1,384			12,934
Income taxes - paid	(20,441)	(48,077)	(867)	(191,037)
Net cash provided by operating activities	91,919	78,366	140,931	859,056
Investing Activities:				
Decrease (increase) in short-term investments and investment securities - net	(8,656)	(28,097)	(3,664)	(80,897)
Purchases of property, plant and equipment	(78,754)	(45,221)	(35,828)	(736,019)
Other - net	(19)	1,181	1,110	(177)
Net cash used in investing activities	$\frac{(19)}{(87,429)}$	(72,137)	(38,382)	(817,093)
Net cash used in investing activities	(01,422)	(72,137)	(30,302)	(017,073)
Financing Activities:				
Purchase of treasury stock	(19,940)	(58)	(285)	(186,355)
Dividends paid	(10,096)	(2,970)	(2,255)	(94,355)
Other - net	(1)	<u>(1</u> )	(5)	(10)
Net cash used in financing activities	(30,037)	(3,029)	(2,545)	(280,720)
Effect of Exchange Rate Changes on Cash and Cash Equivalents	3,944	(15,172)	(7,794)	36,860
Net Increase (Decrease) in Cash and Cash Equivalents	(21,603)	(11,972)	92,210	(201,897)
Cash and Cash Equivalents at Beginning of Year	310,578	322,550	230,340	2,902,598
Cash and Cash Equivalents at End of Year	¥ 288,975	¥ 310,578	¥ 322,550	\$ 2,700,701
Noncash Financing Activities:  Stock issued on conversion of convertible debt	¥ 288,975	¥ 310,578	¥ 322,550 ¥ 320 14	\$ 2,700,70

ROHM CO., LTD. and Subsidiaries

### 1. Basis of Presenting Consolidated Financial Statements

The accompanying consolidated financial statements have been prepared in accordance with the provisions set forth in the Japanese Securities and Exchange Law and its related accounting regulations, and in conformity with accounting principles generally accepted in Japan, which are different in certain respects as to application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form which is more familiar to readers outside Japan.

Certain reclassifications of previously reported amounts have been made to conform with current classifications.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which ROHM CO., LTD. (the "Company") is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥107 to \$1, the approximate rate of exchange at March 31, 2005. Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

### 2. Summary of Significant Accounting Policies

### (a) Consolidation

The consolidated financial statements include the accounts of the Company and all of its subsidiaries (together, the "Group").

Under the control or influence concept, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated, and those companies over which the Group has the ability to exercise significant influence are accounted for by the equity method.

The significant difference between the equity in net assets acquired at the respective dates of acquisition and the cost of the Company's investments in subsidiaries and associated companies, is being amortized over a period of five years.

All significant intercompany balances and transactions have been eliminated in consolidation.

All material unrealized profit included in assets resulting from transactions within the Group is eliminated.

### (b) Cash equivalents

Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits and mutual funds investing in bonds, all of which mature or become due within three months of the date of acquisition.

### (c) Debt and equity securities

Debt and equity securities are classified and accounted for depending on management's intent.

Available-for-sale securities, which represent securities not classified as either trading securities or held-to-maturity debt securities, are reported at fair value, with unrealized gains and losses, net of applicable taxes, reported as a separate component of shareholders' equity. The cost of available-for-sale securities sold is determined based on the moving average method.

The Group classified all debt and equity securities as available-for-sale securities.

### (d) Inventories

Inventories are stated principally at cost determined by the moving average method.

### (e) Property, plant and equipment

Property, plant and equipment are stated at cost.

Depreciation is computed principally by the declining-balance method over the estimated useful lives of the assets.

Estimated useful lives of the assets are principally as follows:

Buildings...... 3 to 50 years

Machinery and equipment ...... 2 to 10 years

ROHM CO., LTD. and Subsidiaries

### (f) Liability for retirement benefits

The Company and certain domestic subsidiaries have a pension plan for employees; non-contributory funded defined benefit pension plan and accounted for the liability for retirement benefits based on the projected benefit obligations and plan assets at the balance sheet date.

The Company and certain foreign subsidiaries also have employees' defined contribution pension plans.

The contributory funded defined benefit pension plan, which is established under the Japanese Welfare Pension Insurance Law, covered a substitutional portion of the governmental pension program managed by the Company on behalf of the government and a corporate portion established at the discretion of the Company.

In accordance with the Defined Benefit Pension Plan Law enacted in April 2002, the Company applied for an exemption from obligation to pay benefits for future employee services related to the substitutional portion which would result in the transfer of the pension obligations and related assets to the government upon approval. The Company obtained approval of exemption from the future obligation by the Ministry of Health, Labor and Welfare on December 16, 2002.

The Company applied for transfer of the substitutional portion of past pension obligations to the government and obtained approval by the Ministry of Health, Labor and Welfare on December 1, 2003. Thereafter, the Company transferred the substitutional portion of the pension obligations and related assets to the government on March 26, 2004 and recognized ¥10,900 million as "Gain on transfer of the substitutional portion of the governmental pension program" in other income for the difference between the balance of the retirement benefit liabilities brought forward and the amount actually transferred for the year ended March 31, 2004.

According to the enactment of the Defined Contribution Pension Plan Law in October 2001, the Company and certain domestic subsidiaries implemented a defined contribution pension plan on March 1, 2005 by which the former corporate portion of the contributory funded defined benefit pension plan was terminated. For this transition the Company and certain domestic subsidiaries estimated and charged a loss of ¥2,205 million as "Loss on transfer to a defined contribution pension plan" for the year ended March 31, 2004 applying accounting treatment specified in the guidance issued by the Accounting Standards Board of Japan (the "ASBJ"). The difference between actual loss and the estimation was charged to income and was immaterial for the year ended March 31, 2005.

Retirement benefits to directors and corporate auditors are provided at the amount which would be required if all directors and corporate auditors retired at the balance sheet date. Amounts payable to directors and corporate auditors upon retirement are subject to the approval of shareholders.

### (g) Research and development costs

Research and development costs are charged to "Selling, general and administrative expenses" as incurred.

### (h) Leases

All leases of the Company and its domestic subsidiaries are accounted for as operating leases. Under Japanese accounting standards for leases, finance leases that deemed to transfer ownership of the leased property to the lessee are to be capitalized, while other finance leases are permitted to be accounted for as operating lease transactions if certain "as if capitalized" information is disclosed in the notes to the lessee's financial statements.

### (i) Income taxes

The provision for income taxes is computed based on the pretax income included in the consolidated statements of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax basis of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

### (j) Foreign currency transactions

All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the balance sheet date. The foreign exchange gains and losses from translation are recognized in the income statement to the extent that they are not hedged by forward exchange contracts.

### (k) Foreign currency financial statements

The balance sheet accounts of foreign subsidiaries are translated into Japanese yen at the current exchange rates as of the balance sheet date except for shareholders' equity, which is translated at the historical rates. Differences arising from such translation were shown as "Foreign currency translation adjustments" in a separate component of shareholders' equity.

Revenue and expense accounts of foreign subsidiaries and an associated company are translated into Japanese yen at the average exchange rates.

### (1) Derivatives and hedging activities

The Group uses derivative financial instruments to manage its exposures to fluctuations in foreign exchange. Foreign exchange forward contracts are utilized by the Group to reduce foreign currency exchange risks. The Group does not enter into derivatives for trading or speculative purpose.

Monetary receivables and payables denominated in foreign currencies, for which foreign exchange forward contracts are used to hedge the foreign currency fluctuations, are translated at the contracted rate if the forward contracts qualify for hedge accounting.

### (m) Per share information

Basic net income per share is computed by dividing net income available to common shareholders, by the weighted-average number of common shares outstanding for the period, retroactively adjusted for stock splits.

Diluted net income per share reflects the potential dilution that could occur if securities were exercised or converted into common stock. Diluted net income per share of common stock assumes full conversion of the outstanding convertible debt at the beginning of the year (or at the time of issuance) with an applicable adjustment for related interest expense, net of tax, and full exercise of outstanding warrants. However, diluted net income per share for 2005 and 2004 are not disclosed because there is no outstanding potentially dilutive securities.

Cash dividends per share presented in the accompanying consolidated statements of income are dividends applicable to the respective years including dividends to be paid after the end of the year.

### (n) New Accounting Pronouncements

In August 2002, the Business Accounting Council issued a Statement of Opinion, "Accounting for Impairment of Fixed Assets", and in October 2003 the ASBJ issued Guidance No.6, "Guidance for Accounting Standard for Impairment of Fixed Assets". These new pronouncements are effective for fiscal years beginning on or after April 1, 2005 with early adoption permitted for fiscal years ending on or after March 31, 2004.

The new accounting standard requires an entity to review its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset or asset group may not be recoverable. An impairment loss would be recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows from the continued use and eventual disposition of the asset or the net selling price at disposition.

The Group expects to adopt these pronouncements from the fiscal year beginning on April 1, 2005. The effect of this adoption is not able to be determined, as the Group is currently in the process of adopting these pronouncements.

ROHM CO., LTD. and Subsidiaries

### 3. Debt and equity securities

Debt and equity securities held by the Group as of March 31, 2005 and 2004 were classified and included in the following accounts:

	Millio ye	Thousands of U.S. dollars	
Securities classified as:	2005	2004	2005
Available-for-sale:			
Cash and cash equivalents	¥ 21,040	¥ 21,032	\$ 196,636
Short-term investments	37,135	17,650	347,056
Investment securities	89,776	89,080	839,028
Total	¥ 147,951	¥ 127,762	\$ 1,382,720

Information regarding each category of the marketable securities included in "Cash and cash equivalents", "Short-term investments" and "Investment securities" and classified as available-for-sale at March 31, 2005 and 2004 were as follows:

	Millions of yen						
	2005						
Securities classified as: Available-for-sale:	Cost	Unrealized Gains	Unrealized Losses	Fair Value			
Equity securities	¥ 7,911	¥ 5,239	¥ 690	¥ 12,460			
Government and corporate bonds	113,192	117	281	113,028			
Other	21,005	35		21,040			
Total	¥ 142,108	¥ 5,391	¥ 971	¥ 146,528			
		Millions	of yen				
		2004	4				
Securities classified as: Available-for-sale:	Cost	Unrealized Gains	Unrealized Losses	Fair Value			
Equity securities	¥ 2,976	¥ 4,378	¥ 6	¥ 7,348			
Government and corporate bonds	98,464	239	182	98,521			
Other	21,006	69		21,075			
Total	¥ 122,446	¥ 4,686	¥ 188	¥ 126,944			
		Thousands of	U.S. dollars				
		200:	5				
Securities classified as: Available-for-sale:	Cost	Unrealized Gains	Unrealized Losses	Fair Value			
Equity securities	\$ 73,935	\$ 48,963	\$ 6,449	\$ 116,449			
Government and corporate bonds	1,057,869	1,094	2,626	1,056,337			
Other	196,308	327		196,635			
Total	\$ 1,328,112	\$ 50,384	\$ 9,075	<u>\$ 1,369,421</u>			

Available-for-sale securities included in "Cash and cash equivalents", "Short-term investments" and "Investment securities" whose fair value is not readily determinable as of March 31, 2005 and 2004 were as follows:

	Carrying values			
	Millions of yen		Thousands of U.S. dollars	
	2005	2004	2005	
Equity securities	¥ 1,006	¥ 818	\$ 9,402	
Corporate bonds	417		3,897	
Total	¥ 1,423	¥ 818	\$ 13,299	

Proceeds from sales of available-for-sale securities were ¥204 million (\$1,907 thousand) and ¥1,811 million for the years ended March 31, 2005 and 2004, respectively. Gross realized gains on these sales, computed on the moving average basis, were ¥150 million (\$1,402 thousand) for the year ended March 31, 2005. Gross realized gains and losses on these sales were ¥3 million and ¥8 million for the year ended March 31, 2004.

The carrying values of debt securities by contractual maturities for securities classified as available-for-sale at March 31, 2005 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Due in one year or less	¥ 37,033	¥ 17,550	\$ 346,103
Due in one to five years	75,107 1,075	78,321 2,056	701,934 10,047
Total	¥ 113,215	¥ 97,927	\$ 1,058,084

### 4. Inventories

Inventories at March 31, 2005 and 2004 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Finished products	¥ 18,995	¥ 18,062	\$ 177,523
Semi-finished products and work in process	23,660	20,679	221,122
Raw materials and supplies	25,382	22,753	237,215
Total	¥ 68,037	¥ 61,494	\$ 635,860

ROHM CO., LTD. and Subsidiaries

### 5. Retirement Plans

The Company and certain subsidiaries have retirement plans for employees, directors and corporate auditors.

Under non-contributory funded defined benefit pension plan, employees terminating their employment are entitled to lump-sum and annuity payments based on their rate of pay at the time of termination, length of service and certain other factors. If the termination is involuntary, caused by retirement at the mandatory retirement age or caused by death, the employee is entitled to a greater payment than in the case of voluntary termination.

"Liability for retirement benefits" includes retirement benefits for directors and corporate auditors of \(\xi\)1,987 million (\(xi\)18,570 thousand) and \(\xi\)1,983 million at March 31, 2005 and 2004, respectively.

The net liability for employees' retirement benefits at March 31, 2005 and 2004 consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Projected benefit obligation	¥ 15,966	¥ 28,947	\$ 149,215
Fair value of plan assets	(17,005)	(21,887)	(158,925)
Unrecognized actuarial loss	(1,833)	(4,011)	(17,131)
Net liability (asset)	(2,872)	3,049	(26,841)
Prepaid pension cost	3,677	4,356	34,364
Liability for retirement benefits	¥ 805	¥ 7,405	\$ 7,523

The components of net periodic pension costs for the years ended March 31, 2005, 2004 and 2003 were as follows:

	Millions of yen		Thousands of U.S. dollars	
	2005	2004	2003	2005
Service cost	¥ 1,974	¥ 1,536	¥ 2,111	\$ 18,448
Interest cost	545	866	1,233	5,093
Expected return on plan assets	(429)	(501)	(822)	(4,009)
Recognized actuarial loss	757	1,765	1,264	7,075
Amortization of prior service credit		(593)	(580)	
Gain on transfer of the substitutional portion				
of the governmental pension program		(10,900)		
Loss on transfer to a defined contribution pension plan		2,205		
Other	89	93	207	832
Net periodic benefit costs	¥ 2,936	¥ (5,529)	¥ 3,413	\$ 27,439

Besides the above costs, the Group recognized ¥7,934 million (\$74,149 thousand) as "Loss on early retirement" in the consolidated statement of income for the year ended March 31, 2005.

Assumptions used for the years ended March 31, 2005, 2004 and 2003 were as follows:

	2005	2004	2003
Discount rate	2.0%	2.0%	2.0%
Expected rate of return on plan assets	2.0%	2.0%	2.5%
Allocation method of the retirement benefits			
expected to be paid at the retirement date	Straight-line method	Straight-line method	Straight-line method
	based on years of service	based on years of service	based on years of service
Amortization period of prior service credit	10 years	10 years	10 years
Recognition period of actuarial gain / loss	10 years	10 years	10 years

### 6. Shareholders' Equity

Japanese companies are subject to the Japanese Commercial Code (the "Code").

The Code requires that all shares of common stock are recorded with no par value and at least 50% of the issue price of new shares is required to be recorded as common stock and the remaining net proceeds as additional paid-in capital, which is included in capital surplus. The Code permits Japanese companies, upon approval of the Board of Directors, to issue shares to existing shareholders without consideration as a stock split. Such issuance of shares generally does not give rise to changes within the shareholders' accounts.

The Code also provides that an amount at least equal to 10% of the aggregate amount of cash dividends and certain other appropriations of retained earnings associated with cash outlays applicable to each period shall be appropriated as a legal reserve (a component of retained earnings) until such reserve and additional paid-in capital equals 25% of common stock. The amount of total additional paid-in capital and legal reserve that exceeds 25% of the common stock may be available for dividends by resolution of the shareholders. In addition, the Code permits the transfer of a portion of additional paid-in capital and legal reserve to the common stock by resolution of the Board of Directors.

The Code allows Japanese companies to repurchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The repurchased amount of treasury stock cannot exceed the amount available for future dividend plus amount of common stock, additional paid-in capital or legal reserve to be reduced in the case where such reduction was resolved at the shareholders meeting.

The Company purchased 1,927 thousand shares of common stock from the market at an aggregate cost of ¥19,894 million (\$185,925 thousand) during the fiscal year ended March 31, 2005 with resolution of the Company's Board of Directors on February 4, 2005.

In addition to the provision that requires an appropriation for a legal reserve in connection with the cash payment, the Code imposes certain limitations on the amount of retained earnings available for dividends. The amount of retained earnings available for dividends under the Code was ¥317,992 million (\$2,971,888 thousand) as of March 31, 2005, based on the amount recorded in the Company's general books of account.

Dividends are approved by the shareholders at a meeting held subsequent to the fiscal year to which the dividends are applicable. Semiannual interim dividends may also be paid upon resolution of the Board of Directors, subject to certain limitations imposed by the Code.

### 7. Research and Development Costs

Research and development costs charged to income were \(\xi\)32,343 million (\\$302,271 thousand), \(\xi\)31,381 million and \(\xi\)31,827 million for the years ended March 31, 2005, 2004 and 2003, respectively.

ROHM CO., LTD. and Subsidiaries

### 8. Income Taxes

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes which, in the aggregate, resulted in normal effective statutory tax rates of approximately 40.6% for fiscal 2005 and 41.9% for fiscal 2004 and 2003. Foreign subsidiaries are subject to income taxes of the countries in which they operate.

On March 31, 2003, a tax reform law concerning enterprise tax was enacted in Japan which changed the normal effective statutory tax rate from approximately 41.9% to 40.6%, effective for years beginning on or after April 1, 2004.

The tax effects of significant temporary differences that resulted in deferred tax assets and liabilities at March 31, 2005 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars	
	2005	2004	2005	
Deferred tax assets:				
Inventories	¥ 7,645	¥ 8,248	<b>\$</b> 71,448	
Depreciation	11,526	11,761	107,720	
Tax loss carryforwards	3,637	713	33,991	
Accrued expenses	1,553	1,636	14,514	
Liability for retirement benefits	826	3,559	7,719	
Other	5,711	5,025	53,374	
Valuation Allowance	(1,053)		(9,841)	
Total	29,845	30,942	278,925	
Deferred tax liabilities:				
Undistributed earnings of foreign subsidiaries	(46,069)	(41,752)	(430,551)	
Prepaid pension cost	(1,493)	(1,769)	(13,953)	
Other	(2,264)	(2,441)	(21,159)	
Total	(49,826)	(45,962)	(465,663)	
Net deferred tax liabilities	¥ (19,981)	¥ (15,020)	\$ (186,738)	

Deferred tax assets (liabilities) were included in the consolidated balance sheets as follows:

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Current Assets - Deferred tax assets	¥ 12,139	¥ 12,425	\$ 113,449
Investments and Other Assets - Deferred tax assets	7,254	5,794	67,794
Current Liabilities - Deferred tax liabilities	(477)	(381)	(4,458)
Long-term Liabilities - Deferred tax liabilities	(38,897)	(32,858)	(363,523)
Net deferred tax liabilities	¥(19,981)	¥ (15,020)	\$ (186,738)

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statements of income for the years ended March 31, 2005 and 2004 were as follows:

	2005	2004
Normal effective tax rate	40.6%	41.9%
Lower income tax rates applicable to income in certain foreign countries	(3.0)	(4.4)
Tax credit for research and development expenses	(2.5)	(1.4)
Other-net	1.1	0.8
Actual effective tax rate	36.2%	36.9%

Above information for 2003 is not shown because the difference between the statutory tax rate and the actual effective tax rate was immaterial.

### 9. Derivatives

The Group enters into foreign exchange forward contracts to hedge foreign exchange risk associated with certain assets and liabilities denominated in foreign currencies.

All derivative transactions are entered into to hedge foreign currency exposures incorporated within its business. Accordingly, market risk in these derivatives is basically offset by opposite movements in the value of hedged assets or liabilities. The Group does not hold or issue derivatives for trading purposes.

Because the counterparties to these derivatives are limited to major international financial institutions, the Group does not anticipate any losses arising from credit risk.

Derivative transactions entered into by the Group have been made in accordance with internal policies which regulate the authorization and credit limit amounts.

Derivative contracts outstanding at March 31, 2005 and 2004 were immaterial.

### 10. Leases

The Company and certain subsidiaries lease certain machinery, computer equipment and other assets. Total lease payments under finance leases for the years ended March 31, 2005, 2004 and 2003 were \(\xi\)200 million (\\$187 thousand), \(\xi\)31 million and \(\xi\)44 million, respectively.

Pro forma information at March 31, 2005 and 2004, on an "as if capitalized" basis for finance leases that do not transfer ownership of the leased property to the lessee were as follows:

	Millions of yen  Machinery and equipment		Thousands of U.S. dollars  Machinery and equipment
	2005	2004	2005
Acquisition cost	¥ 52	¥ 172	\$ 486
Accumulated depreciation	25	145	234
Net leased property	¥ 27	¥ 27	\$ 252

ROHM CO., LTD. and Subsidiaries

Pro forma obligations under finance leases on an "as if capitalized" basis at March 31, 2005 and 2004 were as follows:

	Millions of yen		Thousands of U.S. dollars
	2005	2004	2005
Due within one year	¥ 14	¥ 17	\$ 131
Due after one year	13	10	121
Total	¥ 27	¥ 27	\$ 252

The imputed interest expense portion is included in the above obligations under finance leases.

Depreciation expenses which are not reflected in the accompanying consolidated statements of income, computed by the straight-line method were ¥20 million (\$187 thousand), ¥31 million and ¥44 million for the years ended March 31, 2005, 2004 and 2003, respectively.

### 11. Net Income Per Share

The average number of shares used to compute basic net income per share for the years ended March 31, 2005 and 2004 were 118,562 thousand shares and 118,784 thousand shares, respectively.

Reconciliation of the difference between basic and diluted net income per share ("EPS") for the year ended March 31, 2003 was as follows:

	Millions of yen	Thousands of shares	Yen
For the year ended March 31, 2003	Net income	Weighted average shares	EPS
Basic EPS Net income available to common shareholders	¥ 52,902	118,743	¥ 445.51
Effect of Dilutive Securities  Convertible debt	1	57	
Diluted EPS Net income for computation	¥ 52,903	118,800	¥ 445.30

### 12. Subsequent Events

### (a) Purchase of treasury stock

The Company purchased 963 thousand shares of common stock at an aggregate cost of ¥10,093 million (\$94,327 thousand) from April 1 to April 22, 2005 with resolution of the Company's Board of Directors on February 4, 2005.

At the Company's general shareholders meeting held on June 29, 2005, it was resolved that the Company acquires its common shares up to 1,500 thousand shares or ¥15,000 million (\$140,187 thousand) not later than the end of the next Company's general shareholders meeting.

### (b) Appropriations of retained earnings

The following appropriations of retaind earnings as of March 31, 2005 were approved at the Company's general shareholders meeting held on June 29, 2005.

	Millions of yen	Thousands of U.S. dollars
Year-end cash dividends, ¥42.50 (\$0.40) per share	¥ 4,966 6	\$ 46,411 56

### 13. Segment Information

Information about industry segments, geographical segments and sales to foreign customers of the Group for the years ended March 31, 2005, 2004 and 2003 was as follows:

### (a) Industry segments

The Group's main operations are manufacturing and distributing electronic components. Under Japanese accounting regulations, the Group is not required to disclose industry segment information because its main industry segment represented more than 90% of its total operations.

### (b) Geographical segments

The geographical segments of the Group for the years ended March 31, 2005, 2004 and 2003 were summarized as follows:

	Millions of yen							
	2005							
	Japan	Asia	Americas	Europe	Eliminations/ Corporate	Consolidated		
Sales to customers	¥ 162,816 58,289	¥ 172,729 115,210	¥ 13,112 220	¥ 20,367 874	¥ (174,593)	¥ 369,024		
Total sales	221,105 188,003	287,939 243,004	13,332 14,344	21,241 21,165	(174,593) (173,546)	369,024 292,970		
Operating income (loss)	¥ 33,102	¥ 44,935	¥ (1,012)	¥ 76	¥ (1,047)	¥ 76,054		
Total assets	¥ 364,147	¥ 293,783	¥ 30,346	¥ 16,790	¥ 162,257	¥ 867,323		

ROHM CO., LTD. and Subsidiaries

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	2004						
	Japan	Asia	Americas	Europe	Eliminations/ Corporate	Consolidated	
Sales to customers	¥ 158,766	¥ 161,086	¥ 14,088	¥ 21,690		¥ 355,630	
Interarea transfer	53,200	107,034	235	407	¥ (160,876)		
Total sales	211,966	268,120	14,323	22,097	(160,876)	355,630	
Operating expenses	172,892	212,321	14,906	21,141	(160,137)	261,123	
Operating income (loss)	¥ 39,074	¥ 55,799	¥ (583)	¥ 956	¥ (739)	¥ 94,507	
Total assets	¥ 372,752	¥ 252,675	¥ 32,248	¥ 16,495	¥ 172,630	¥ 846,800	

### Millions of yen

	2003						
	Japan	Asia	Americas	Europe	Eliminations/ Corporate	Consolidated	
Sales to customers	¥ 164,399	¥ 148,016	¥ 17,420	¥ 20,446		¥ 350,281	
Interarea transfer	55,369	103,305	296	366	¥ (159,336)		
Total sales	219,768	251,321	17,716	20,812	(159,336)	350,281	
Operating expenses	174,163	202,028	17,524	19,674	(159,231)	254,158	
Operating income	¥ 45,605	¥ 49,293	¥ 192	¥ 1,138	¥ (105)	¥ 96,123	
Total assets	¥ 359,655	¥ 242,582	¥ 35,177	¥ 15,062	¥ 153,217	¥ 805,693	

Thousands of U.S. dollars

	2005						
	Japan	Asia	Americas	Europe	Eliminations/ Corporate	Consolidated	
Sales to customers	\$ 1,521,645	\$ 1,614,289	\$ 122,542	\$ 190,346		\$ 3,448,822	
Interarea transfer	544,757	1,076,729	2,056	8,168	<b>\$</b> (1,631,710)		
Total sales	2,066,402	2,691,018	124,598	198,514	(1,631,710)	3,448,822	
Operating expenses	1,757,037	2,271,065	134,056	197,804	(1,621,925)	2,738,037	
Operating income (loss)	\$ 309,365	<b>\$</b> 419,953	\$ (9,458)	<b>\$</b> 710	\$ (9,785)	<b>\$</b> 710,785	
Total assets	<b>\$ 3,403,243</b>	<u>\$ 2,745,635</u>	\$ 283,607	\$ 156,916	<u>\$ 1,516,421</u>	<u>\$ 8,105,822</u>	

Sales and assets are summarized by geographic area based on the countries where subsidiaries are located.

### (c) Sales to foreign customers

Sales to foreign customers for the years ended March 31, 2005, 2004 and 2003 consisted of the following:

	Millions of yen			Thousands of U.S. dollars	
	2005	2004	2003	2005	
Asia	¥ 174,160	¥ 163,457	¥ 151,371	\$ 1,627,664	
Americas	13,990	14,812	18,111	130,748	
Europe	19,021	20,598	19,342	177,766	
Total sales to foreign customers	¥ 207,171	¥ 198,867	¥ 188,824	\$ 1,936,178	